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Entrepreneurship Awareness Camp

MITBI Invitation

Dear Sir/Madam

You are cordially invited to attend the inaugural function of Entrepreneurship Awareness Camp (EAC) organized by MIT Pune - Technology Business Incubator & Brijlal Biyani Science College, Amravati

- Chairperson -
Shri R. H. Nawandar
Secretary, Brijlal Biyani Shikshan Samiti

- Chief Guest -
Shri Shivajirao Zombade
Founder, Poshak Industries Karanjal-Hariyana

- Guest of Honour -
Dr. N. G. Beisare
Principal, Brijlal Biyani Science College, Amravati

Your gracious presence is deeply appreciated
R.S.V.P.

Ravindra Birje Dr. Deepak Dhote
O.E.D. Co-ordinator
MIT Pune - Technology Business Incubator Entrepreneurship Awareness Camp

: Date : : Time :
 12th March 2018 10.30 AM
 : Venue :
 Auditorium Brijlal Biyani Science College,
 Amravati.

[Signature]
Principal
Brijlal Biyani Science College,
Amravati.



Attend. Big

Entrepreneurship Awareness Camp (EAC)
(12th - 14th March, 2018)
Venue: Brijlal Brijani Science College, Amravati.
Schedule

Day-I			
Day & Date	Time	Session and Topic	Resource person
Monday 12/03/2018	10.30 AM to 11.45 AM	Session I Introduction: Tell us What Entrepreneurship means to you?	Sri B.L. Narsadar Sri Hanjales Kulkarni Dr. N.G. Belare
	11.45 AM to 1.00 PM	Session-II Key factors of Entrepreneurship success and just a series of wrong decisions?	Mr. Ravi Birje (CEO, MIT 100)
	***** Break 1.00 PM to 2.00 PM *****		
	2.00 PM to 3.00 PM	Session-III Alternative of Business opportunities	Mr. Ravi Birje (CEO, MIT 100)
	3.00 PM to 4.00 PM	Session-IV Technology, Innovation, R&D in Business	Dr. D.T. Ingole
Day-II			
Tuesday 13/03/2018	11.00 AM to 12.00 Noon	Session I How to start MSME, Startup, R&D and Equivalents. Technical and Commerciality of Startup	Dr. C.M. Jadhav Mr. Ravi Birje
	12.00 to 1.00 PM	Session II Features of Startups including DIPP	Mr. Vishwanath N.R.
	***** Break 1.00 PM to 2.00 PM *****		
	2.00 PM to 3.00 PM	Session-III Characteristics of Startups	Mr. Balasa Kharad
	3.00 PM to 4.00 PM	Session-IV Credibility in customer, reduce capital requirement	Sri Kamlesh Daga
Day-III			
Wednesday 14/03/2018	10.30 AM to 11.45 AM	Session I Taxation and Incentives for Entrepreneurs	Dr. Ashok Munde
	11.45 AM to 1.00 PM	Session-II Schemes and Incentives from Govt. Agencies, Banks, Financial Institutions, etc.	Mr. Vishwanath N.R.
	***** Break 1.00 PM to 2.00 PM *****		
	2.00 PM to 4.00 PM	Session-III & IV (A) Factory visit and experience sharing by visiting entrepreneurs (B) Policy and Certificate Distribution (C) Award Doga. Dr. D.T. Ingole & Dr. N.G. Belare	

Brijlal Biyani Science College ,Amravati
Post Graduate Department of Electronics
Resource Person Details

- | | |
|------------------------|--|
| 1. Name | : Mr. Shivajirao Zombade |
| 2. Educational Details | : |
| 3. Designation Details | : Founder |
| 4. Institution Details | : Pushak Industries Karanal- Hariyana |
| 5. E-mail ID | : |
| 6. Mobile No | : |
| 7. Topic of Session | : ENTREPENUERSHIP AWARENESS CAMP (EAC) |

Resource Person Details

- | | |
|------------------------|--|
| 1. Name | : Dr. Ravindra Birje |
| 2. Educational Details | : |
| 3. Designation Details | : Chief Executive Officer |
| 4. Institution Details | : MIT-TBI, Pune |
| 5. E-mail ID | : info.mittbi@mitpune.edu.in |
| 6. Mobile No | : 9130066597 |
| 7. Topic of Session | : ENTREPENUERSHIP AWARENESS CAMP (EAC) |

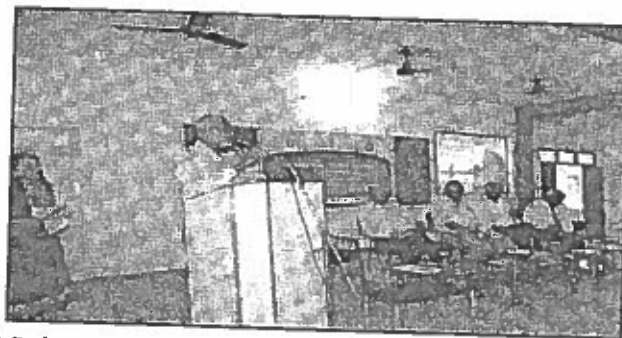
Resource Person Details

- | | |
|------------------------|---|
| 1. Name | : Dr. D. T. Ingole |
| 2. Educational Details | : BE, ME, Ph.D |
| 3. Designation Details | : Director |
| 4. Institution Details | : Innovation Incubation & Linkages, SGBAU, Amravati |
| 5. E-mail ID | : |
| 6. Mobile No | : 072-2677588 |
| 7. Topic of Session | : ENTREPENUERSHIP AWARENESS CAMP (EAC) |

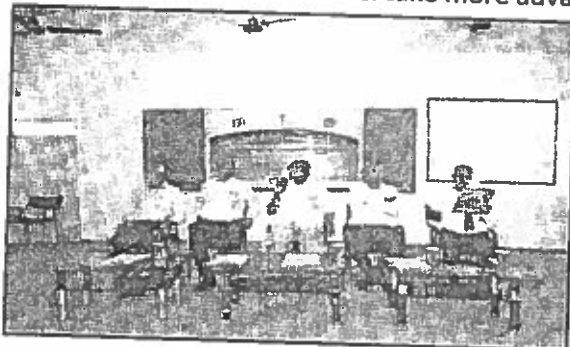
ENTREPRENUERSHIP AWARENESS CAMP (EAC) REPORT (Monday, 12th March 2018 to Wednesday, 14th March 2018)

Day 1: the 12th March 2018

Post Graduate department of Electronics of Brijlal Biyani Science College, Amravati and MIT-Technology Business Incubation Center, Pune has jointly organized **ENTREPRENUERSHIP AWARENESS CAMP (EAC)** promoted by National Science & Technology Entrepreneurship Development Board (NSTEDB), Department of Science & Technology and Government of India on 12th to 14th March 2018. For the Inaugural function, Shri Shivajirao Zombade (Poshak Industries Pvt. Ltd, Karnal, Haryana) was Chief Guest, Mr. R.H.Navandar was in the Chair, Mr. Ravindra Birje (CEO, MIT-TBI, Pune), Dr. N.G.Belsare was guest of honour, Dr. D.T. Ingole (Prof. Ram meghe Institute of Research & Technology, Bandera), Dr. D.S.Dhote (Co-ordinator) were present for the function. Academicians, Research Students & PG students of different institution of all over the region were present for this inauguration ceremony.

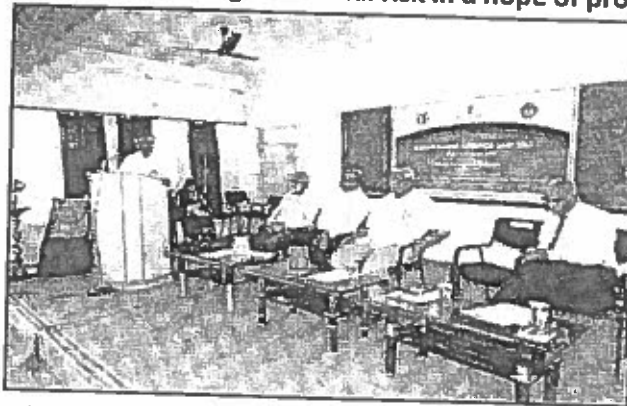


After this, Dr. N.G.Belsare (Principal) delivered welcome speech. In his speech he mentioned that every person is unique itself with its identity and talent. He also motivates the students to become a successful Entrepreneur with his/her own ideas. He appreciated Dr. D.S.Dhote and Mr. Ravindra Birje for arranging such a nice and wonderful Entrepreneurship Awareness Camp for students. He also motivates the students to actively participate in such activities & take more advantage of this camp.

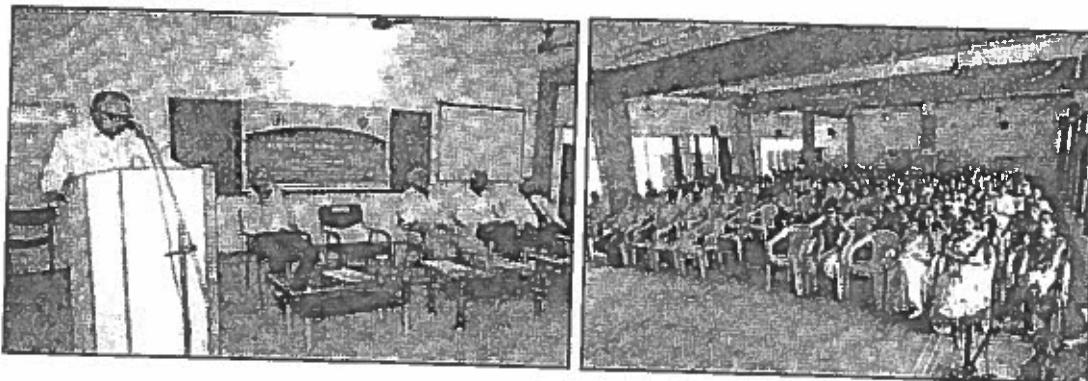


Initially Dr. D. S. Dhote gave introductory speech, he introduced all the guest and eminent personalities of the program and also gave idea behind organizing this workshop. He

explained what is Entrepreneurship, importance of Entrepreneurship and related term regarding this camp. He explained the definition of Entrepreneurship i.e. "The person who set up a business or businesses, taking a financial risk in a hope of profit".



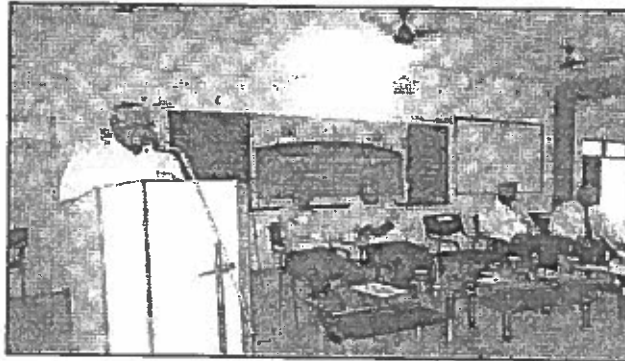
Mr. Ravindra Birje told purpose behind the organization of this camp. He said that if a person who wants to established its own business with brilliant idea but totally get discourage from its family, friends and some unexpected issues. If his/her idea is really good then MIT incubation center, incubates that idea means provide all the facilities and requirement whatever he want to develop his business and also gave a good business environment. He specially mentioned his thanks for all the efforts and hard work taken by Dr. D.S.Dhote and all the staff members for successful arrangement of the EAC.



At last, Mr. R.H.Navandar, Chairperson of the camp expressed his grateful thanks to the PG Department of Electronics, MIT-TBI for organizing this camp. He also encourages all the students to take more and more advantage of this EAC camp. He mentioned his special thanks to all students, Researcher and Faculty members for attending this workshop. He also thanks all teaching and non-teaching staff of all the department of college for their hard work and efforts for making the successful arrangement of this camp.

Shri. Shivajirao Zombade, chief guest of the inaugural function initially inaugurated the camp. He motivates all the students to take advantage of EAC camp. To become a good businessman some qualities are very essential i.e. hard work, dedication, patience, & focused. He also shares his research experience in the field of Animal feed at Karnel, Haryana. Lastly he appreciated all the efforts taken by the PG Department of Electronics &

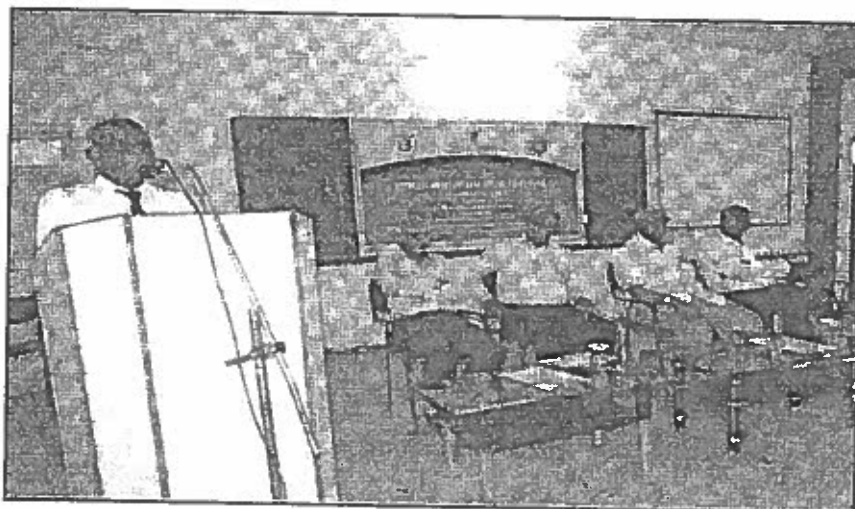
MIT-TBI. Inaugural function and first session of the camp was concluded and whole programs comparing was done by Ms. Piyusha Soni, student of M.Sc Electronics Department.



In the second session, Mr. Ravindra Birje delivered his speech on 'Historical background of Entrepreneurship, present and past scenario of entrepreneurship'. He explain how person get discourage from his family and due to lack of proper guidance. Bank also not gives support and totally he left his idea. In previous time, there were no incubation centers or any other facility and guidance available for people. But now when he comes to incubation center with his idea, proper guidance will be provided to him and firstly IP registration is being done of his idea. After that the person is ready to establish his own business. Skill is also very important aspect and he explain this by giving a good example, when a honey-bee make her honey comb by putting her effort and hard work, one crow asked her why you make this comb after doing hard work. One day a man come and stolen honey that time she replied that he stole only my comb not my skill of preparing it. Only make software is not great thing marketing survey also important. For that incubation center gave mentor who nurtures the idea and infrastructure.

In the third session, Mr. Ravindra Birje delivered his speech on 'Identification of Business opportunities', he gave idea about "NITI Aayog" which provides different sectorial area for good growth in different business. It provides number of field in which we can establish our own business according to our core of interest. For example Agriculture area, Bioinformatics, Biology, Bioengineering, Solar technology, Renewable Energy Source, Education Software, Pharmaceutical industry, Health & Health care, Information & communication Technology, Sensor Technology, Material Science, Water Sanitation & solid waste management, etc. In this field government provide huge amount of financial support per months as per your project. Same according to "Developed India" smart city project they want a new & smart Technology which also help students to design their own smart project which help them to become future entrepreneur.

He also explained the steps for generating new business opportunities i.e. core product, pitching idea, alignment with your interest and expertise, mapping your capabilities with your target clients utilize marketing tools that work best for you. Implement a plan of action & last putting product in market.



Day 2: the 13th March 2018

In session I, Dr. C. M. Jadhao delivered Lecture on 'How to start SSI, Startup, Rules and Regulation, Technical and commercials of startups'. He motivates students for own startup and become an Entrepreneur. He also show some clips to motivate the students in which, inspiring messages presented to students to become an successful entrepreneur and encourage for facing obstacle. To get success you need to have innovative perception, patience and positive thinking. He also give example of super mess app which is invented by one of the student of Mauli college of Engineering, Shegaon. In which he collected the database of different menus all mess & hotels in the Shegaon & Khamgaon Region.

In the third session, Mr. Suhas Kharad delivered interactive talk on communication skill in business". He explained how to communicate with customers. He also explained that communication behavior of entrepreneur gives good or bad impression to customer who get directly effect on your business and explained different principles which help to deal with customer by giving a demonstration with the help of students. He explained that, first you spoke with your customer politely and make them comfortable so that will be it helpful to change their view regarding to owner. He also gives reference of his shop to other people, which give future benefit to business.

In the fourth session, Dr. D. T. Ingole delivered speech on 'Technology Assistance, Research & Development in business'. In this session he explained different product development policy. He explained how set up a product in market. He also gave marketing idea, which technology helps us to increase our product selling in market.



In the second session, Mr. Vishwanath Naik delivered Lecture on Financials of Business including DPR." He explained which facilities are being provided by the government to make business financially strong. He also explained the documentation which required getting advantage of different schemes which will give very good financial help in business setup in future.

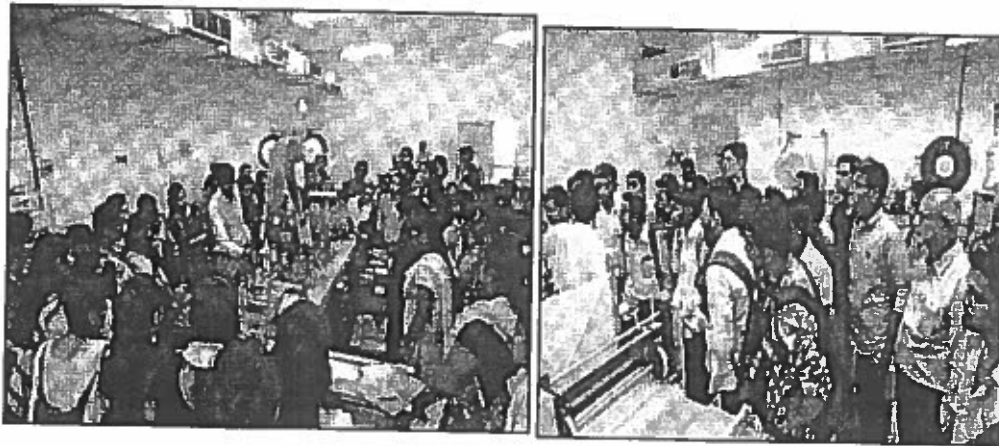
In the Fourth session, Shri. Kamallesh Daga delivered his Lecture on 'Creativity in business, venture capital fundamentals'. He explained what is creativity, it is act of turning beautiful idea into reality. Sometime you want to do thing out of your interest i.e. you have to do all those thing which you don't likes but other likes it. He gave idea about exhibitions, which held in Pragati maidan and said connect yourself with outside world. As an entrepreneur it is important to know current affairs. He gave some example like Ola cab taxi-service provide company which do not have a single own taxi but provide services all over the world. He gave second example of OYO accommodation provider which also gave its services to all over the world, but its owner was college dropout and belong to a small town Haryana. Small idea makes him a successful entrepreneur. To become a successful entrepreneur it is not necessary to have all the facilities you just require an idea & ability to do hard work. Even small town people have best idea that is totally depend on new innovative idea & passion. He also gave example of Tesla an ecofriendly electric car.

Day 3: the 14th March 2018

In session first, Dr. Ashok Matani delivered his Lecture on 'Technological Innovations for Entrepreneur.' He explained Recent development in Technology and how technology advanced now a day's especially in mobile industries. He gave example of China is the global hub of electronics devices. i.e. most of the devices and peripherals are Imported from China. Like China, Japan is also another country which has advanced technology in mobile industries as all known popular company named as Samsung. Samsung is largest display and chip maker, as mobile sellers. He has worlds largest and advanced Research & Development department in the world. The scientist in this department are very much futuristic and focused so they can be capable to making the upcoming 2-5 year technology which ahead from other company.

In second session, Mr. Vishwanath Naik delivered Lecture on 'Schemes and Assistance from Govt. Agencies, banks, Financial Institutions, etc'. He gave idea about different government agencies and financial Institutes which help new people to give financial support according to different section and need. He explained the document work also which help to get loan from different banks and Institutes. So it helps to keep ready your documentation so we do not face any problem and easily take loan through regarding Institute.

In Third & fourth session, Dr. D. S. Dhote, Co- Ordinator and Dr. G. D. Agrahari with all our Faculty members and 70 students visit two factories. First we visit Plasti Surge Industries Pvt. Ltd. This is producing different Medical Disposable Products such as surgeon cap, nose mask, hand gloves, Shoe Cover, Bed Sheets etc. In this they gave information about the different machines how they work and prepare products of Medical Disposable.



Next we visited to second industry Brajesh Packaging Pvt. Ltd. Which make polypropylene Strappings. In this they gave information about different technology and machine used to prepare strappings.



Take Away: After this visit all the students were gathered in Auditorium hall of our college and share their experience by giving feedback on stage to all teachers and other students in which students were very much delighted with this visit and also get knowledge of how advanced electronic is being used and how they used this technology to became an successful entrepreneur.

In last session, Valedictory function Shri. Pradip Gawande , Dr. D. S. Dhote, Dr. G. D. Agrahari were present. Certificate distribution is done in this session. Shri. Pradip Gawande delivered speech, he motivates the students and requests all student to become an successful entrepreneur. Total 125 candidates have participated in the camp from different colleges. Finally program was concluded with the permission of chair. For the successful arrangement of this camp all the teaching and non- teaching staff of Electronics department, took huge efforts and gave their valuable time.

Feedback:

Participants' feedback is sought through the questioner supplied to the participants based on questions. The questions asked were about information about the programme, duration of the programme, programme usefulness, programme outcome and planning. 86 participants have submitted feedback of which the analysis is done which shows overall positive impact of the program.

Acknowledgements: We deeply acknowledge financial support given by MIT-TBI, Pune and Brijlal Biyani Shiksha Samiti, Amravati for successful organization of this EAC.



ENTREPRENEURSHIP AWARENESS CAMP (EAC)

Attendance Sheet

Sl. No.	Name of student	Roll No.	Gender	Adm. No.	Mobile No.	Signature
119	Vivek G. Padam	8050	F	0867-201-5110	9910037385	<i>[Signature]</i>
120	Gun R. Chaudhari	8050	F	8998-6177-5522	9601269130	<i>[Signature]</i>
121	M. Prasad. Kalbarde	8050	F	858-5455	986197569	<i>[Signature]</i>
122	Tyrisolita S. Dector	8050	F	7550-0010-4936	9770183187	<i>[Signature]</i>
123	Prateek. Tangirani. Kulkarni	8050	F	7250-1102-4228	9750172863	<i>[Signature]</i>
124	Prateek R. Kothhe	8050	F	8520-2211-1001	9240015377	<i>[Signature]</i>
125	Abhimanyu S. Joshi	8050	F	8800-5250-1458	9779069709	<i>[Signature]</i>
126	Prateek S. Chaturkar	8050	F	8660-2000-2021	9607281139	<i>[Signature]</i>
127	Prateek R. Bond	8050	F	8660-5102-2028	9305317189	<i>[Signature]</i>
128	Prateek R. Padetke	8050	F	9080-2000-2017	9601065625	<i>[Signature]</i>
129	Prateek S. Lokate	8050	F	8070-0000-5077	9665396140	<i>[Signature]</i>
130	Prateek M. Khandalkar	8050	F	8660-4208-4170	9100313000	<i>[Signature]</i>
131	Prateek S. Phansare	8050	F	8660-2000-2017	9153420000	<i>[Signature]</i>
132	Prateek S. Gade	8050	F	8660-1220-2028	9665469072	<i>[Signature]</i>
133	Prateek R. Bond	8050	F	8660-4000-2000	9778823394	<i>[Signature]</i>

Entrepreneurship Awareness Camp (EAC)

Organized by

MIT-TBI, Pune,

Supported by - NSTEDB(DST), New Delhi

ANIL KUMAR - V

FEED BACK ANALYSIS OF PARTICIPANT

(Please submit only Quantitative and Qualitative Summary)

Programme Location:- Brijlal Blyani Science College, Amravati.

Date:- From 12th To 14th March 2018.

Q.1) From where you got the information about this programme?

- a) Pamphlets / Broacher b) News paper Advertisement
c) Posters / Hand Bills d) Other (Please Specify)

Q.2) What is your opinion about the duration of Programme?

- a) Short b) Adequate c) Long

Q.3) Did you find the Programme useful?

- a) Very much b) To some extent c) Not useful

Q.4) Did it fulfill your expectations?

- a) Yes b) To some extent c) No

Q.5) Planning of the Programme?

- a) Excellent b) Very good c) Good d) Satisfactory e) Poor

Date: 14/03/2018

Name of the Student: Kavish D. Jangid

Signature: [Signature]